

1 November 2021

2021/22 Invitation to Tender

The 2021/22 Invitation to Tender (2021/22 ITT) has been distributed today.

If you have already registered your e-mail address with Pharmac's tendering e-portal you can access the 2021/22 ITT in the e-portal in Current Tenders.

If you have not registered your company with the e-Portal, and you would like to participate in the 2020/21 ITT, please register at <https://in-tendhost.co.uk/pharmac/asp/Home>.

A complete copy of the 2021/22 ITT is available on [our website](#). We will not be posting out any hard copies of the 2020/21 ITT.

If you wish to submit a Tender Bid in relation to community supply and/or hospital supply, you must submit it via the Electronic Portal to Pharmac no later than **4 pm** (New Zealand time) on **Thursday 16 December 2021**.

Changes to the 2021/22 ITT product list

Please note that the product list (Schedule Two) consulted on in July 2021 has changed. Some products have been added, removed or amended either as a result of:

- clinical advice received (i.e. from the Tender Medical Evaluation Subcommittee of PTAC); and/or
- consultation responses received from suppliers, DHBs and/or medical groups; and/or
- a review of unresolved bids from previous tenders.

The following items have been added to the 2021/22 ITT:

Chemical Name	Line Item
Abacavir Sulphate with Lamivudine	Tab 600 mg with lamivudine 300 mg
Acetazolamide	Inj 500 mg
Acetazolamide	Tab 250 mg
Aciclovir	Tab dispersible 200 mg
Aciclovir	Tab dispersible 400 mg
Aciclovir	Tab dispersible 800 mg
Adrenaline autoinjector	Inj 0.15 mg per 0.3 ml
Adrenaline autoinjector	Inj 0.3 mg per 0.3 ml
Adrenaline autoinjector	Inj 0.5 mg per 0.3 ml
Amoxicillin clavulanate	Grans for oral liq amoxicillin 125 mg with potassium clavulanate 31.25 mg per 5 ml
Amoxicillin clavulanate	Grans for oral liq amoxicillin 250 mg with potassium clavulanate 62.5 mg per 5 ml
Aspirin	Tab 100 mg EC
Atazanavir Sulphate	Cap 150 mg

Chemical Name	Line Item
Atazanavir Sulphate	Cap 200 mg
Atomoxetine	Cap 10 mg
Atomoxetine	Cap 18 mg
Atomoxetine	Cap 25 mg
Atomoxetine	Cap 40 mg
Atomoxetine	Cap 60 mg
Atomoxetine	Cap 80 mg
Atomoxetine	Cap 100 mg
Bisacodyl	Tab 5 mg
Bupivacaine hydrochloride with glucose	Inj 0.5% with glucose 8%, 4 ml ampoule
Carbimazole	Tab 5 mg
Carmustine	Inj 100 mg vial
Chlorhexidine with cetrimide	Irrigation soln 0.015% with cetrimide 0.15%, 500 ml
Citalopram hydrobromide	Tab 20 mg
Clobazam	Liq

Chemical Name	Line Item
Clonidine	Tab 25 mcg
Codeine phosphate	Tab 15 mg
Codeine phosphate	Tab 30 mg
Codeine phosphate	Tab 60 mg
Colchicine	Tab 500 mcg
Compound electrolytes with glucose [dextrose]	Soln with electrolytes
Daptomycin	Inj 350 mg - 500 mg
Daunorubicin	Inj 2 mg per ml, 10 ml
Dexamfetamine sulfate	Tab 5 mg
Diltiazem hydrochloride	Tab 60 mg
Diltiazem hydrochloride	Cap long-acting 120 mg
Domperidone	Tab 10 mg
Docusate Sodium with Sennosides	Tab 50 mg with sennosides 8 mg
Emtricitabine with tenofovir disoproxil	Tab 200 mg with tenofovir disoproxil 300 mg
Eptifibatide	Inj 0.75 mg per ml, 100 ml
Eptifibatide	Inj 2 mg per ml, 10 ml
Ethinylestradiol	Tab 10 mcg
Ethinylestradiol with levonorgestrel	Tab 20 mcg with levonorgestrel 100 mcg
Ethinylestradiol with levonorgestrel	Tab 30 mcg with levonorgestrel 150 mcg
Ferrous Sulphate	Tab long-acting 325 mg
Gentamicin Sulphate	Inj 40 mg per ml, 2 ml
Glatiramer acetate	Inj 40 mg prefilled syringe
Glycerol	Suppos
Glyceryl trinitrate	Inj 5 mg per ml, 10 ml ampoule
Heparin Sodium	Inj 1,000 iu per ml, 1 ml
Heparin Sodium	Inj 1,000 iu per ml, 5 ml
Heparin Sodium	Inj 25,000 iu per ml, 0.2 ml
Heparin Sodium	Inj 5,000 iu per ml, 1 ml
Heparin Sodium	Inj 5,000 iu per ml, 5 ml
Heparin Sodium	Inj 100 iu per ml, 250 ml bag
Hydrocortisone	Oint 1% (pack size greater than 100 g)
Hydrocortisone	Oint 1% (pack size 100 g or less)
Isoniazid	Tab 100 mg
Isoniazid	Tab 300 mg
Levomepromazine	Tab 5 mg - 10 mg
Levonorgestrel	0.75 mg - 1.5 mg

Chemical Name	Line Item
Levosimendan	Inj 2.5 mg per ml, 5 ml
Liquid paraffin with white soft paraffin	Liquid paraffin 50% with white soft paraffin 50% ointment (pack size 100 g or less)
Liquid paraffin with white soft paraffin	Liquid paraffin 50% with white soft paraffin 50% ointment (pack size greater than 100 g)
Lisinopril	Tab 5 mg
Lisinopril	Tab 10 mg
Lisinopril	Tab 20 mg
Macrogol 3350 with potassium chloride, sodium chloride, sodium sulfate and ascorbic acid [x1 sachet]; and citric acid with magnesium oxide and picosulfate [x2 sachets]	Powder for oral soln
Mercaptopurine	Oral liq 20 mg per ml
Mercaptopurine	Tab 50 mg
Methadone hydrochloride	Tab 5 mg
Methadone hydrochloride	Tab 10 mg
Methenamine (hexamine) hippurate	Tab 1 g
Misoprostol	Tab 200 mcg
Morphine	Inj 5 mg per ml, 1 ml
Morphine	Inj 10 mg per ml, 1 ml
Morphine	Inj 15 mg per ml, 1 ml
Morphine	Inj 30 mg per ml, 1 ml
Ondansetron hydrochloride	Inj 2 mg per ml, 2 ml
Ondansetron hydrochloride	Inj 2 mg per ml, 4 ml
Oxybutynin	Oral liq 1 mg per ml
Oxybutynin	Tab 5 mg
Oxytocin	Inj 5 iu per ml, 1 ml
Oxytocin	Inj 10 iu per ml, 1 ml
Oxytocin with ergometrine	Inj 5 iu with ergometrine maleate 500 mcg per ml, 1 ml
Paracetamol	Oral liq 120 mg per 5 ml
Paracetamol	Oral liq 250 mg per 5 ml
Pemetrexed	Inj 100 mg
Pemetrexed	Inj 500 mg
Permethrin	Crn 5%
Pethidine hydrochloride	Tab 50 mg
Phenobarbitone	Tab 15 mg

Chemical Name	Line Item
Phenobarbitone	Tab 30 mg
Piperacillin with tazobactam	Inj 4 g with tazobactam 500 mg
Posaconazole	Oral liq 40 mg per ml
Posaconazole	Tab modified-release 100 mg
Prazosin Hydrochloride	Tab 1 mg
Prazosin Hydrochloride	Tab 2 mg
Prazosin Hydrochloride	Tab 5 mg
Prochlorperazine	Tab 3 mg buccal
Promethazine Hydrochloride	Tab 10 mg
Promethazine Hydrochloride	Tab 25 mg
Risperidone	Inj 25 mg
Risperidone	Inj 37.5 mg
Risperidone	Inj 50 mg
Sodium chloride	Inj 0.9%, 3 ml, prefilled syringe
Sodium chloride	Inj 0.9%, 5 ml, prefilled syringe
Sodium chloride	Inj 0.9%, 10 ml, prefilled syringe
Sodium Fluoride	Tab 1.1 mg

Chemical Name	Line Item
Sodium hyaluronate [hyaluronic acid]	Inj 18 mg per ml, 0.85 ml syringe
Solifenacin succinate	Oral liq
Spirolactone	Tab 25 mg
Spirolactone	Tab 100 mg
Tenofovir disoproxil	Tab 300 mg
Teriparatide	Inj 250 mcg per ml
Thiamine Hydrochloride	Tab 50 mg
Trientine	Cap 250 - 300 mg
Trientine	Tab 150 mg
Vinorelbine	Cap 20 mg
Vinorelbine	Cap 30 mg
Vinorelbine	Cap 80 mg
Water for Injection	Purified for inj, 5 ml
Water for Injection	Purified for inj, 10 ml
Water for Injection	Purified for inj, 20 ml
Zonisamide	25 mg
Zonisamide	50 mg
Zonisamide	100 mg

The following items have been amended in the 2021/22 ITT:

Chemical Name	Line Item
Amoxicillin	Cap 250 mg
Amoxicillin	Cap 500 mg
Budesonide	Cap 3 mg controlled release
Bupivacaine hydrochloride with fentanyl	Inj 0.625 mg with fentanyl 2 mcg per ml, 200 ml bag
Bupivacaine hydrochloride with fentanyl	Inj 1.25mg with 2 mcg fentanyl per ml, 100 ml bag
Bupivacaine hydrochloride with fentanyl	Inj 1.25mg with 2 mcg fentanyl per ml, 200 ml bag
Buprenorphine with Naloxone	Tab sublingual 2 mg with naloxone 0.5 mg
Buprenorphine with Naloxone	Tab sublingual 8 mg with naloxone 2 mg
Cefaclor monohydrate	Cap 250 mg
Cefaclor monohydrate	Grans for oral liq 125 mg per 5 ml
Cefalexin monohydrate	Cap 250 mg
Cefalexin monohydrate	Cap 500 mg
Ceftriaxone sodium	Inj 2 g

Chemical Name	Line Item
Clobetasol propionate	Crn 0.05% (pack size 30 g or less)
Clobetasol propionate	Oint 0.05% (pack size 30 g or less)
Clobetasol Propionate	Scalp app 0.05%
Clopidogrel	Tab 75 mg
Dimethicone	Crn 5% (pack size 100 g or less)
Dimethicone	Crn 5% (pack size greater than 100 g)
Dimethicone	Lotn - head lice suffocant
Erythromycin Lactobionate	Inj 1 g
Fentanyl	Inj 10 mcg per ml, 100 ml premixed bag
Fluoxetine hydrochloride	Cap 20 mg
Fluoxetine hydrochloride	Tab dispersible 20 mg, scored
Haloperidol	Inj 5 mg per ml, 1 ml

Chemical Name	Line Item
Iloprost	Nebuliser soln 10 mcg per ml, 2 ml
Levomepromazine	Inj 25 mg per ml, 1 ml
Lidocaine [Lignocaine]	Gel 2 %, 10 ml - 11 ml urethral syringe
Long-acting filgrastim (amended access)	Inj 6 mg per 0.6 ml
Long-acting filgrastim (current access)	Inj 6 mg per 0.6 ml
Macrogol 3350 with potassium chloride, sodium bicarbonate, sodium chloride and sodium sulphate	Powder for oral soln 59 g with potassium chloride 0.7425 g, sodium bicarbonate 1.685 g, sodium chloride 1.465 g and sodium sulphate 5.685 g per sachet
Methylcellulose	Powder
Methylcellulose	Suspension
Methylcellulose with glycerin and sucrose	Suspension
Morphine sulphate	Cap long-acting 10 mg
Morphine sulphate	Cap long-acting 30 mg
Morphine sulphate	Cap long-acting 60 mg
Morphine sulphate	Cap long-acting 100 mg
Noradrenaline	Inj 1 mg per ml, 4 ml ampoule
Olanzapine	Inj 210 mg vial
Olanzapine	Inj 300 mg vial
Olanzapine	Inj 405 mg vial
Olopatadine	Eye drops 0.1%
Omeprazole	Inf 40 mg
Omeprazole	Inj 40 mg
Paracetamol with codeine	Tab paracetamol 500 mg with codeine phosphate 15 mg
Paraffin	White soft (pack size 2000 g or more)

Chemical Name	Line Item
Paraffin	White soft (pack size 500 g or less)
Phenoxyethylpenicillin (Penicillin V)	Grans for oral liq 125 mg per 5 ml
Phenoxyethylpenicillin (Penicillin V)	Grans for oral liq 250 mg per 5 ml
Prasugrel	Tab 10 mg
Progesterone (current access)	Cap 100 mg
Progesterone (widened access)	Cap 100 mg
Rocuronium bromide	Inj 10 mg per ml, 5 ml
Sodium Bicarbonate	Powder BP
Sunscreens, proprietary	SPF 50+ or greater
Syrup (pharmaceutical grade)	Liq
Tamsulosin	Tab 400 mcg
Telmisartan	Tab 40 mg
Telmisartan	Tab 80 mg
Temozolomide	Cap 5 mg
Temozolomide	Cap 20 mg
Temozolomide	Cap 100 mg
Temozolomide	Cap 140 mg
Temozolomide	Cap 250 mg
Teriparatide (current access)	Inj 250 mcg per ml
Teriparatide (widened access)	Inj 250 mcg per ml
Zinc and castor oil	Oint (pack size greater than or equal to 500 g)
Zoledronic acid (current access)	Inj 5 mg
Zoledronic acid (widened access)	Inj 5 mg

The following items that were included in consultation have been removed from the 2021/22 ITT:

Chemical Name	Line Item
Citric acid with magnesium oxide and sodium picosulfate	Powder for oral soln 12 g with magnesium oxide 3.5 g and sodium picosulfate 10 mg per sachet
Clozapine	Oral liq 50 mg per ml
Fluoxetine hydrochloride [combined market]	Tab dispersible 20 mg, scored
Fulvestrant	Inj 50 mg per ml, 5 ml

Chemical Name	Line Item
Haloperidol	Oral liq 2 mg per ml
Haloperidol	Tab 500 mcg
Haloperidol	Tab 1.5 mg
Haloperidol	Tab 5 mg
Sodium hyaluronate [hyaluronic acid]	Inj 14 mg per ml, 0.55 ml syringe

Chemical Name	Line Item
Telmisartan with hydrochlorothiazide	Tab 80 mg with hydrochlorothiazide 25 mg

Additional Notes

API Consumer Brands Discontinuation

API Consumer Brands has decided to close its Auckland manufacturing plant and withdraw from the New Zealand pharmaceutical market (see further details on our website [here](#)). In September 2021, Pharmac issued a [Future Procurement Opportunity \(FPO\)](#) on the Government Electronic Tenders Service (GETS) related to this withdrawal. Following this, Pharmac have decided to include the below products (currently supplied by API) in the 2021/22 ITT.

Chemical Name	Line Item
Bisacodyl	Tab 5 mg
Citalopram hydrobromide	Tab 20 mg
Codeine phosphate	Tab 15 mg
Codeine phosphate	Tab 30 mg
Codeine phosphate	Tab 60 mg
Dexamfetamine sulfate	Tab 5 mg
Domperidone	Tab 10 mg
Glycerol (suppositories)	Suppos 3.6 g
Hydrocortisone	Oint 1% (pack size greater than 100 g)

Chemical Name	Line Item
Hydrocortisone	Oint 1% (pack size 100 g or less)
Isoniazid	Tab 100 mg
Methadone hydrochloride	Tab 5 mg
Oxytocin with ergometrine maleate	Inj 5 iu with ergometrine maleate 500 mcg per ml
Paracetamol	Oral liq 120 mg per 5 ml
Paracetamol	Oral liq 250 mg per 5 ml
Permethrin	Crm 5%
Pethidine hydrochloride	Tab 50 mg
Phenobarbitone	Tab 15 mg
Phenobarbitone	Tab 30 mg
Prochlorperazine	Tab 3 mg buccal
Sodium fluoride	Tab 1.1 mg

Long-acting filgrastim

Pharmac has tendered two different access scenarios: 'Long-acting filgrastim (current access)' and 'Long acting filgrastim (amended access)'.

The tender for 'long-acting filgrastim (current access)' is for the current special authority; noting access is for use in the prevention of neutropenia in patients undergoing high risk chemotherapy for cancer (febrile neutropenia risk greater than or equal to 5% [was previously 20%]). The special authority criteria were amended in early 2020 in order to help improve access to pegfilgrastim in anticipation of and/or response to COVID-19 impacts on the health sector, more information on this change can be found [here](#). Further information on the annual usage of pegfilgrastim under this criteria can be found [here](#).

The tender for 'long-acting filgrastim (amended access)' is for amended access criteria as recommended by the Cancer Treatment Advisory Committee in July 2021. The record of the considerations made by the Advisory Committee can be found [here](#).

Pharmac would consider bids for any long-acting filgrastim product (e.g. pegfilgrastim, pegfilgrastim biosimilars, and lipegfilgrastim) for this market; all of which would be subject to the same access criteria. Please note that clinical advice from the Tender Medical Evaluation Subcommittee of PTAC has noted

that the inclusion of instructions for patient self-administration would be advantageous. Pharmac reserves the right to award the tender to one long-acting filgrastim product for the entire market, under either access criteria.

Appropriate pack-size and packaging type

Where possible, Pharmac has identified Tender Items where there is a specific product preference in Schedule Two of the 2021/22 ITT document. For example (highlighted in red):

Cetomacrogol					
Crm BP	64,334,503	\$319,099	\$0.0050	C H	5%
Crm BP (100 g or less)				H	5% Preference for a tube pack.
Chlorhexidine gluconate					
Mouthwash 0.2%	5,714,100	\$73,426	\$0.0129	C H	5% Preference for alcohol free product. Not currently listed.

While Pharmac has taken all reasonable care in identifying these preferences, it makes no representation as to the accuracy of this information and accepts no liability for any errors or omissions. Suppliers should always undertake their own due diligence before submitting any tender bids.

Please note: we have historically indicated a preference for the pack size of Tender Items supplied in the community to be either a 30-day or 90-day pack, as this improves dispensing efficiency and reduces wastage. In the coming years we are intending to put greater emphasis on the appropriateness of both packaging type and pack size, with a preference for bottle packs for tablets and capsules where possible. In this Tender we have identified specific packaging preferences for individual products in Schedule 2, and we expect to expand this to a much wider range of products in future Tenders.

Oncology injectables

DHBs are increasingly delivering chemotherapy treatment in satellite centers which require compounded products to have a shelf-life greater than 24 hours to account for delays in treatment transport and delivery. Due to this Pharmac has indicated a preference for products where stability data post-compounding is greater than 48 hours.

Ophthalmology Products (BAK-free)

For a number of Ophthalmology products, as indicated in Schedule Two of the 2021/22 ITT, Pharmac reserves its right to list a benzalkonium chloride (BAK) or preservative-free product for a restricted market. However, where a tender product is BAK-free it would have the entire market.

Access criteria

For a number of products, as indicated in Schedule Two of the 2021/22 ITT document, there is either no funded product on the Pharmaceutical Schedule or Pharmac is tendering for current and/or widened access. Where clinical advice has been received regarding potential access criteria, links to this advice have been included below. Please note any access criteria stated via the links is indicative only and Pharmac reserves the right to amend these criteria.

Chemical Name	Line Item(s)
Adrenaline autoinjector	Inj 0.15 mg per 0.3 ml Inj 0.3 mg per 0.3 ml Inj 0.5 mg per 0.3 ml
Benzoyl Peroxide	Gel/crm/soln/lotion 2.5% - 5%
Hydrocortisone	Oint 1% (pack size 100 g or less)

Chemical Name	Line Item(s)
	Oint 1% (pack size greater than 100 g)
Levothyroxine	Oral liq
Prasugrel	Tab 5 mg Tab 10 mg
Progesterone (widened access)	Cap 100 mg

Chemical Name	Line Item(s)
Teriparatide (widened access)	Inj 250 mcg per ml
Vinorelbine	Cap 20 mg Cap 30 mg Cap 80 mg

Chemical Name	Line Item(s)
Zoledronic acid (widened access)	Inj 5 mg
Zonisamide	Cap 25 mg Cap 50 mg Cap 100 mg

Data estimates for PCT injectable products included in the 2021/22 ITT

Pharmac makes no representation as to the accuracy of this information or as to the level of sales or likely sales and, while Pharmac has taken all reasonable care in preparing the information set out below, it accepts no liability for any errors or omissions in the information.

In order to be fair to all suppliers, we are unlikely to provide any further data relating to tender items while the 2020/21 ITT remains open.

Usage data for PCT injectable products

Chemical	Total usage (mg) ¹
Bortezomib - Inj 1 mg for ECP	22,000
Bortezomib - Inj 3.5 mg vial	10,000
Carmustine - Inj 100 mg for ECP	26,000
Carmustine - Inj 100 mg vial	16,000
Daunorubicin - Inj 2 mg per ml, 10 ml	29,000
Daunorubicin - Inj 20 mg for ECP	25,000
Fludarabine phosphate - Inj 50 mg for ECP	16,000
Fludarabine phosphate - Inj 50 mg vial	24,000
Pemetrexed - Inj 1 mg for ECP	1,017,000
Pemetrexed - Inj 500 mg vial	691,000
Thiotepa - Inj 100 mg vial	26,000
Thiotepa - Inj 15 mg vial	4,000

¹Usage rounded to the nearest 1000mg, for period between 1 January 2020 to 31 December 2020

These volumes are approximate and indicative only. Pharmac makes no representation as to the accuracy of these figures or as to the level of sales or likely sales of any tender item.

More information

If you have any queries regarding the tender or require any assistance with the e-portal please contact the Tender Analysts (Georgia Cassidy and Michael Chung) at tender@pharmac.govt.nz