

1 November 2019

## Release of the 2019/20 Invitation to Tender

The 2019/20 Invitation to Tender (2019/20 ITT) has been distributed today.

If you have already registered your e-mail address with PHARMAC's new tendering e-portal you can access the 2019/20 ITT in the e-portal in Current Tenders.

If you have not registered your company with the e-Portal, and you would like to participate in the 2019/20 ITT, please register at <https://in-tendhost.co.uk/pharmac.aspx/Home>.

A complete copy of the 2019/20 ITT is available on our website at the following link <https://www.pharmac.govt.nz/news/tenders>. We will not be posting out any hard copies of the 2019/20 ITT.

If you wish to submit a Tender Bid in relation to community supply and/or hospital supply, you must submit it via the Electronic Portal to PHARMAC no later than **4pm** (New Zealand time) on **Thursday 12 December 2019**.

### Changes to the 2019/20 ITT product list

Please note that the product list (Schedule Two) consulted on in August 2019 has changed. Some products have been added, removed or amended either as a result of:

- clinical advice received (i.e. from the Tender Medical Evaluation Subcommittee of PTAC and/or members of the Hospital Pharmaceuticals Subcommittee); and/or
- consultation responses received from suppliers, DHBs and/or medical groups; and/or
- a review of unresolved bids from previous tenders; and/or
- Alternative Commercial Proposals accepted by PHARMAC.

The following items have been added to the 2019/20 ITT:

Chemical Name	Line Item
Amoxicillin clavulanate	Grans for oral liq amoxicillin 125 mg with potassium clavulanate 31.25 mg per 5 ml
Amoxicillin clavulanate	Grans for oral liq amoxicillin 250 mg with potassium clavulanate 62.5 mg per 5 ml
Benzylpenicillin Sodium [Penicillin G]	Inj 3 g

Chemical Name	Line Item
Brimonidine Tartrate with Timolol Maleate	Eye drops 0.2% with timolol maleate 0.5%
Cefazolin sodium	Inj 2 g
Cimetidine	Tab 200 mg
Cimetidine	Tab 400 mg
Dorzolamide hydrochloride	Eye drops 2%

Chemical Name	Line Item
Famotidine	Inj
Famotidine	Tab 20 mg
Febuxostat	Tab 120 mg
Febuxostat	Tab 80 mg
Fentanyl	Patches 6.25 mcg per hour
Flucloxacillin Sodium	Inj 2 g
Irbesartan	Tab/Cap 150 mg
Irbesartan	Tab/Cap 300 mg
Irbesartan	Tab/Cap 75 mg
Irbesartan with hydrochlorothiazide	Tab/Cap 150 mg with hydrochlorothiazide 12.5 mg
Irbesartan with hydrochlorothiazide	Tab/Cap 300 mg with hydrochlorothiazide 12.5 mg
Irbesartan with hydrochlorothiazide	Tab/Cap 300 mg with hydrochlorothiazide 25 mg
Iron sucrose	Inj 20 mg per ml, 5 ml ampoule
Ivabradine (current access)	Tab 7.5 mg
Ivabradine (widened access)	Tab 7.5 mg
Latanoprost with timolol	Eye drops 0.005% with timolol 0.5%
Levosimendan	Inj 2.5 mg per ml, 5 ml

Chemical Name	Line Item
Moxifloxacin	Tab 400 mg
Noradrenaline	Inj 0.06 mg per ml, 50 ml syringe
Noradrenaline	Inj 0.06 mg per ml, 50 ml vial
Noradrenaline	Inj 0.12 mg per ml, 100 ml bag
Noradrenaline	Inj 0.12 mg per ml, 50 ml vial
Noradrenaline	Inj 0.16 mg per ml, 100 ml bag
Noradrenaline	Inj 0.16 mg per ml, 50 ml syringe
Noradrenaline	Inj 0.16 mg per ml, 50 ml vial
Pantoprazole	Inj 40 mg
Prilocaine Hydrochloride	Inj 2%, 5 ml ampoule
Quetiapine	Tab 12.5 mg
Suxamethonium chloride	50 mg per ml, prefilled syringe
Teriflunomide (current access)	Tab 14 mg
Teriflunomide (widened access)	Tab 14 mg
Terlipressin	Inj 0.2 mg per ml, 5 ml
Triamcinolone acetonide	Inj 10 mg per ml, 1 ml preservative-free

Chemical Name	Line Item
Vancomycin hydrochloride	Inj 1 g

The following items that were included in consultation have been removed from the 2019/20 ITT:

Chemical Name	Line Item
Calcipotriol	Oint 50 mcg per g
Ceftaroline fosamil	Inj 600 mg vial
Chlorhexidine with ethanol	Soln 2% with ethanol 70%, non-staining (pink) (pack size less than 50 ml)
Chlorhexidine with ethanol	Soln 2% with ethanol 70%, non-staining (pink) 100 ml
Chlorhexidine with ethanol	Soln 2% with ethanol 70%, staining (red) (pack size less than 50 ml)
Chlorhexidine with ethanol	Soln 2% with ethanol 70%, staining (red) 100 ml
Fexofenadine	Tab 180 mg
Fulvestrant	Inj 250 mg per ml
Fusidic acid	Tab 250 mg
Gefitinib	Tab 250 mg
Hexamine hippurate	Tab 1 g
Hydrocortisone butyrate	Cream/lipocream 0.1% (pack size greater than 30 g)
Insulin isophane	Inj insulin human 100 u per ml, 10 ml
Insulin neutral	Inj human 100 u per ml, 10 ml

Chemical Name	Line Item
Iodine	Soln aqueous BP
Mepivacaine hydrochloride	Inj 3%, 1.8ml dental cartridge
Mepivacaine hydrochloride	Inj 3%, 2.2ml dental cartridge
Nicardipine hydrochloride (widened access)	Inj 2.5 mg per ml, 10 ml vial
Ortho-Tolidine	Compound diagnostic sticks
Pirfenidone	Cap 267 mg
Povidone Iodine	Skin preparation, povidone iodine 10% with 30% alcohol (pack size 100 ml or less)
Povidone Iodine	Skin preparation, povidone iodine 10% with 30% alcohol (pack size greater than 100 ml)
Povidone Iodine	Skin preparation, povidone iodine 10% with 70% alcohol
Pseudoephedrine Hydrochloride	Tab 60 mg
Ticarcillin with clavulanic acid	Inj 3 g with clavulanic acid 0.1 mg vial
Vitamins	Tab (BPC cap strength)

The following items have been amended in the 2019/20 ITT:

Chemical Name	Line Item
Amitriptyline	Tab 10 mg
Bisoprolol Fumarate	Tab 2.5 mg
Chlorhexidine gluconate	Soln 4%
Ciprofloxacin	Tab 250 mg
Citric acid with magnesium oxide and sodium picosulfate	Powder for oral soln 12 g with magnesium oxide 3.5 g and sodium picosulfate 10 mg per sachet
Darunavir	Tab 400 mg
Darunavir	Tab 600 mg
Doxycycline	Tab 20 mg - 50 mg
Etoposide	Inj 20 mg per ml, 5 ml
Etoposide phosphate	Inj 100 mg (of etoposide base)
Foscarnet sodium	Inj 24 mg per ml
Glucagon Hydrochloride	Inj 1 mg syringe kit
Glucose with sucrose and fructose	Gel 19.7% with sucrose 35% and fructose 19.7%, 18 g sachet
Ivabradine (current access)	Tab 5 mg
Ivabradine (widened access)	Tab 5 mg
Lacosamide (widened access)	Tab 50 mg

Chemical Name	Line Item
Lacosamide (widened access)	Tab 100 mg
Lacosamide (widened access)	Tab 150 mg
Lacosamide (widened access)	Tab 200 mg
Leflunomide	Tab 10 mg
Melatonin	Tab modified-release 2 mg
Metaraminol tartrate	Inj 0.5 mg per ml, 10 ml prefilled syringe
Metaraminol tartrate	Inj 0.5 mg per ml, 5 ml prefilled syringe
Metaraminol tartrate	Inj 0.5 mg per ml, 6 ml prefilled syringe
Nicardipine hydrochloride	Inj 2.5 mg per ml, 10 ml vial
Nitazoxanide	Tab 500 mg
Nitazoxanide	Oral 100 mg per 5 ml
Noradrenaline	Inj 0.1 mg per ml, 50 ml syringe
Paclitaxel	Inj 150 mg
Rifampicin with isoniazid, pyrazinamide and ethambutol	Tab 400 mg
Temazepam	Tab 10 mg

Chemical Name	Line Item
Tramadol hydrochloride	Oral soln 10 mg per ml
Triazolam	Tab 125 mcg
Wool fat with mineral oil	Lotn hydrous 3% with mineral oil, 250 ml
Zinc	Crn (pack size 50 g or less)
Zinc	Crn (pack size greater than 50 g)
Zinc	Oint (pack size 50 g or less)
Zinc	Oint (pack size greater than 50 g)

Chemical Name	Line Item
Zinc	Paste (pack size 50 g or less)
Zinc and castor oil	Crn (pack size 50 g or less)
Zinc and castor oil	Crn (pack size greater than 50 g)
Zinc and castor oil	Oint (pack size 50 g or less)
Zinc and castor oil	Oint (pack size greater than 50 g)
Zopiclone	Tab 3.75 mg (pack size 30 tabs or less)
Zuclopenthixol hydrochloride	Tab 10 mg

### Appropriate pack-size and packaging type

Where possible, PHARMAC has identified Tender Items where there is a specific preference for a pack size or packaging type in Schedule Two of the 2019/20 ITT document. For example (highlighted in red):

Calamine Lotn, BP	3,551,427	\$22,978	\$0.0065	C H	1%	Preference for a 200 ml pack or less. Note this product requires Medsafe registration prior to an award.	
Calcium carbonate Tab	7,640,999	\$229,841	\$0.0301	C H	1%	Preference for tab 1.25 g - 1.5 g.	
Calcium folinate Tab 15 mg	15,497	\$161,572	\$10.4260	PCT C H	1%		
Calcium Gluconate Gel 2.5%					H	1%	Preference for a pack size of 40 g - 100 g
Inj 10%, 10 ml	769	\$2,461	\$3.2000	C H	1%		

While PHARMAC has taken all reasonable care in identifying these preferences, it makes no representation as to the accuracy of this information and accepts no liability for any errors or omissions. Suppliers should always undertake their own due diligence before submitting any tender bids.

## Oncology injectables

DHBs are increasingly delivering chemotherapy treatment in satellite centers which require compounded products to have a shelf-life greater than 24 hours to account for delays in treatment transport and delivery. Due to this PHARMAC has indicated a preference for products where stability data post-compounding is greater than 48 hours.

## Ophthalmology Products (BAK-free)

For a number of Ophthalmology products, as indicated in Schedule Two of the 2019/20 ITT document, PHARMAC reserves its right to list a benzalkonium chloride (BAK) or preservative-free product for a restricted market. However, where a tender product is BAK-free it would have the entire market.

## Lacosamide

PHARMAC have included a new schedule, Schedule 7, in the 2019/20 Invitation to Tender relating to special terms for the supply of lacosamide tablets. PHARMAC may grant subsidised access, on a strictly limited basis, to an alternative brand of the relevant Lacosamide Tender Items during the Sole Supply Period.

## Data estimates for PCT injectable products included in the 2019/20 ITT

PHARMAC makes no representation as to the accuracy of this information or as to the level of sales or likely sales and, while PHARMAC has taken all reasonable care in preparing the information set out below, it accepts no liability for any errors or omissions in the information.

In order to be fair to all suppliers, we are unlikely to provide any further data relating to tender items while the 2019/20 ITT remains open.

### *Usage data for PCT injectable products*

<b>Chemical</b>	<b>Total usage (mg)<sup>1</sup></b>
Docetaxel	569,383
Etoposide	195,560
Etoposide phosphate	1,087,646
Gemcitabine hydrochloride	5,347,773
Methotrexate	6,819,792
Mitomycin C	6,632

Paclitaxel	1,439,077
Thiotepa	37,515
<p><sup>1</sup>Usage in mg, for period between 1 January 2018 to 31 December 2018</p> <p>Please note this data has been updated since the draft tender was released in August 2019. These volumes are approximate and indicative only. PHARMAC makes no representation as to the accuracy of these figures or as to the level of sales or likely sales of any tender item.</p>	

### More information

If you have any queries regarding the tender or require any assistance with the e-portal please contact the Tender Analyst at [tender@pharmac.govt.nz](mailto:tender@pharmac.govt.nz)